



nTrust Program

Take your EHR to the next level with nTrust

CPSI is committed to improving the health and vitality of the communities we serve. With that goal in mind, we've combined our EHR offerings with the unparalleled revenue cycle solutions from TruBridge, to offer you nTrust. The nTrust program offers you a pay-as-you-go, low-risk way to bring all current and future products from the CPSI family of companies to your organization.

THE IDEAL SOLUTION

Our innovative nTrust Program:

- > Allows your facility to receive all existing and future product license fees at a flat rate *
- > Eliminates the need to budget for new product license fees and maintenance cost increases
- > Eliminates on-going maintenance payments
- > Is a shared-risk, pay-as-you-go plan

With the nTrust Program, you can utilize all of our available products with no large up-front fees, no ongoing maintenance fees and continued support of a partner that is invested in the long-term success of your organization and community.

nTrust is not about short-term wins. As a partner, we understand that if you don't get paid, we don't get paid. This means that our ability to collect payment for our products and services is directly tied to the overall success of your organization.

nTrust allows you to focus on what matters most to your organization: managing the health of your community.

* Implementation, Training, Managed/Professional Services, Hardware and 3rd party applications are not included

Learn more about how nTrust has been designed with your best interests in mind:

A new way to invest

nTrust is a software as a service (SAAS) model which includes core EHR products, add on products, interfaces and ongoing maintenance costs.

Minimize risk

Since nTrust is based upon a percentage of collections, your risk/exposure is reduced (you effectively pay less should you face financial challenges).

A different approach to revenue cycle management

At the heart of our nTrust offering is our Accounts Receivable Management Service. Our service, always customized to the unique needs of each of our clients, contains the following elements:

- Dedicated Management Team; single point of contact
- Integration of information
- The billing of all primary and secondary claims to all third party payers
- Prompt follow-up on all unpaid insurance claims
- Management and prevention of denied claims
- Management of cash receipts
- Establishment of a lockbox
- Production and mailing of customized statements and collection letters
- Person-to-person patient calls on outstanding balances
- Quality control on all phone conversations to ensure customer satisfaction
- Call Center hours: 7:00 AM to 10:00 PM Monday through Friday and 8:00 AM to 12:00 PM on Saturday
- Bad debt write-off
- Weekly status calls
- Monthly Status Reporting

It's a win-win.

With nTrust, you'll gain the tools you need to enhance profitability and benefit from an EHR built to help you address the specific challenges your organization faces.



Contact your Account Manager today to learn more about nTrust.